



5563 Calle Ocho  
Carpinteria CA 93013  
408-666-7356  
jim@carpedata.com  
<http://www.carpedata.com>

## Working from Home - Remote Access to JOBZ!

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With JOBZ! on your server, the sales rep can essentially conduct all their business from any location with a connection to that server, including the sales rep's home office. Because all of the documents produced by JOBZ! are of the automatic-email-PDF type, this includes not only working the contact database, but actually writing up jobs for estimating, sending proposals and entering orders. When it comes to order entry, even the customer's art file can be uploaded to the database, to be easily exported by the CSR into the production workflow.

The efficiency of this should not be underestimated. With traffic as bad as it is in nearly every metropolitan area, a huge amount of time can be saved by scheduling customer visits to avoid the worst traffic jams, and eliminating trips to the plant whose only purpose is to turn in paperwork.

Since the sales rep's coworkers and manager can collaborate in the same database, the location of the sales rep is essentially immaterial. Using your choice of VPN (Virtual Private Network) and available SSL encryption, the security of your data can be assured.

Not only does a remote connection to JOBZ! free up valuable sales rep time, but it allows you to consider hiring sales reps who are not even in your plant's geographic area. Previously, opening a remote sales office was an expensive proposition. No longer- for the the cost of an Internet connection and a laptop, you can have representation in any part of the country you want.

Remote access to JOBZ! is yet another way JOBZ! can improve the efficiency of your sales force.